

Indiana-Zhejiang 30th Anniversary Celebration & Business Seminar

Zhejiang Company Profiles

Department of Commerce of Zhejiang Province

Department of Commerce of Zhejiang Province is one of the organs composing Zhejiang Provincial People's Government. It is mainly responsible for domestic trade, international trade, foreign investment and outward economic cooperation. It aims to explore large markets, develop high volume of trade and promote wide opening up.

Over the past 30 years since reform and opening up, the open economy of Zhejiang has achieved rapid development, forming a comprehensive, multi-level and wide-ranging opening up pattern. Zhejiang maintains ever-expanding international exchanges with over 220 countries and regions across the world by establishing direct economic and trade relations.

In the year of 2016, Zhejiang witnessed a trade volume of USD 336.5 billion, of which the exports reached USD 267.86 billion and imports USD 68.64 billion.

By the end of 2016, Zhejiang had cumulatively approved 58050 foreign-invested enterprises, with a total investment amounted USD 561.68 billion, of which the actual was USD 176.22 billion. By the end of 2016, 8654 Zhejiang-invested enterprises and institutions have been approved or registered to conduct business overseas, with a total ODI volume of USD 61.034 billion from Chinese side.

Zhejiang International Investment Promotion Center

Zhejiang International Investment Promotion Center is an international investment promotion organization at the provincial level, subordinated directly to the Department of Commerce of Zhejiang Province.

It undertakes important tasks of publicizing and introducing investment climate and industrial policies of Zhejiang to improve the utilization of foreign investment in the province, including assisting foreign institutions and business partners to make site inspection in Zhejiang and to promote business projects and follow up service, assisting Zhejiang enterprises "going global" to conduct international economic cooperation, developing a favorable environment for Zhejiang enterprises which intend to list overseas, organizing and undertaking various investment promotion events at the provincial level at home and abroad.

It provides wide-range services for foreign investors such as project consultation, feasibility study, legal consultation and agent services for the establishment of foreign-invested companies and representative offices, human resources management services for Chinese employees, foreign litigation and arbitration, and human resources outsourcing services for domestic enterprises and institutions as well.

Bureau of Commerce of Quzhou

Bureau of Commerce of Quzhou is a working department of the municipal government in charge of domestic and foreign trade, foreign investment and foreign economic cooperation.

Wuchan Zhongda Group Co., Ltd

Zhejiang Metals and Materials Company

Zhejiang Materials Industry Ecommerce Company

Wuchan Zhongda Group, a large state-owned enterprise in Zhejiang province, is headquartered in Hangzhou, and it is one of the largest integrated bulk commodity service providers in China. The enterprise had transformed from the former Zhejiang Materials Administration, and completed its overall listing in 2015. Wuchan Zhongda has been in the Global Fortune 500 list since 2011, and also been ranked No.1 among the Top 100 companies in Zhejiang since 2008. The enterprise had obtained a double AAA credit rating from both CCXI and Dagong Global Credit Rating Co., Ltd.

With bulk commodity circulation and productive service industry as its pillars, Wuchan Zhongda is involved in four major areas (domestic and international trade, manufacturing, real estate, finance and investment). Its sales of steel, iron ore, coal and chemical materials have ranked the top 5, and sales of automobile have ranked the top 10 nationwide. The enterprise has business operated in more than 70 countries and regions around the world, with about 20,000 employees working in 300 subsidiary companies and an enterprise college.

Recently, Wuchan Zhongda has followed the “One Body with Two Wings” business development strategy, accelerated the implementation of the “Circulation 4.0”, turned the “Asset-Light” business mode to the combined business mode of “Asset-light, Asset-Heavy and High-End Manufacturing” by innovations and upgrades, to build an interactive business pattern which takes the integrated distribution services as the “One Body”, while finance and high-end manufacturing as the “Two Wings”.

As the enterprise’s mission “Commodity for the World, Business of the World” says, Wuchan Zhongda has always believed a good enterprise should move forward with the times, create value for customers and grow with its employees. In the future, the enterprise will be continuing to build a modern enterprise system, promoting the modernization of enterprise governance capacity, building a knowledge based expert team with excellent character and professional spirit, dedicating to construct a respected listed company with unique competitive advantages. “Zhejiang Metals and Materials Company” and “Zhejiang Materials Industry Ecommerce Co., Ltd” are two subsidiary companies of Wuchan Zhongda Group Co., Ltd.

Zhejiang Metals and Materials Company (ZMMC) was founded in 1963, and was restructured to be a large state-holding group enterprise in 2003. Currently ZMMC has been developed into a large group enterprise with metal materials circulation as its major business, oil trade and timber trade as minor business, supplemented by diversified business of hotel management, realty lease, and production of capital goods, etc. Its total assets exceed RMB 17 billion. In 2016 the sales revenue reached RMB 62.5 billion, and sales volume reached 30 million tons of sold physical quantity, among which the steel product was 10 million tons, iron ore 15million tons, petroleum products 710 thousand tons, coal 1 million tons, wood 992 thousand cubic. The

import-export volume accounted to 1 billion US dollars. As executive vice president company of China Association of Metal Materials Circulation and main member institution of China Federation of Logistics and Purchasing, ZMMC has developed into national extra-large steel trade circulation enterprise as well as best-known dealer of iron ore and wholesale of fuel oil. For many consecutive years, the company has been awarded as industry leader of China Metal Materials Circulation and AAA Credit Excellent Enterprise.

Zhejiang Materials Industry Ecommerce Co., Ltd. (ZJMIEC) is Under the “Circulation + Finance, Industry” strategy, our company is defined as an organizer of the cross-border industrial environment. The company is customer-oriented, and always innovates the products and service based on the need of the customers. Our company includes two service patterns: comprehensive platform of foreign trade service and ecommerce supply chain. Meanwhile, with the consolidated resource through diversified ownership model, we aim at shortening the supply chain home and abroad. Applying Vertical B2B, we provide not only basic services like warehousing, logistics and distribution, customs inspection, charter booking etc., but also investment and financial service for the supply chain. By combining the “Wuchan Tong” online platform and “Wuchan Tiandi” off-line industrial park, we intend to construct a multiple eco-industry system. Our products include baby products, cosmetics, and household electrical appliances. ZJMIEC is one of the first pilot industries of the China (Hangzhou) Cross-border E-commerce Comprehensive Pilot Area. It has been awarded as the top 10 e-commerces of cross-trade and comprehensive evaluation in Zhejiang Province, and the model platform of Zhejiang cross-border e-commerce in 2016. “Wuchan Tiandi” is awarded “Practical base of industrial ecological park among overseas Chinese in Zhejiang Province” and “Comprehensive pilot base of cross-border pet industry”. Our annual operation revenue reaches ¥3.963 trillion, while export-and-import service volume reaches \$2.5 trillion in 2016.

Business Intention:

ZMMC is planning to have more extensive and in-depth cooperation in the sector of oil and wood.

ZJMIEC will have a cooperation covers daily supplies including pet products, pet food, baby products, cosmetics, and health care products.

Zhejiang International Business Group Co. Ltd

Zhejiang International Business Group Co. Ltd (hereinafter called “ZIB”) founded in 2008, is a wholly state-owned company invested by the People’s Government of Zhejiang Province. In 2016, ZIB booked a sales revenue of RMB35.582 billion. It ranked 275th among the top 500 enterprises in China. The Group booked an import and export volume worth in total of 4 billion 76 million U.S. dollars, and achieved a profit of 1 billion 67 million yuan, with a net state-owned profit of 589 million yuan. It ran well as the asset debt ratio was 66.03% at the end of the year. At present, ZIB is committed to develop its business in the following sectors, including trade logistics, financial services and health business. The trade circulation sector will establish trade relations and co-operations with 213 countries and regions all around the world;. In the financial sector, it had been granted licenses of trust, futures, insurance, and asset management, and it

recently passed No. 109 assets restructuring project, which would make Zhejiang Oriental public company as the largest state-owned financial management in Zhejiang Province. In the health sector, it made a substantive breakthrough to the access to the public platform, with an aim of building a pharmaceutical and health industry group which would develop an integration of the whole industry chain.

In the next three to five years, ZIB will mainly focus on the master plan "transformation, development, and breakthrough". The overall guideline of work is "Grasping Party Construction, Developing Strong Team Spirit; Improving management, Enhancing headquarters, Strengthening risk management and control; Grasping benchmarking, Improving structure and efficiency". It would strengthen and develop the headquarters as decision-making center, strategic research center, finance center and construction risk control center. It aims to be in the "first square matrix" of Zhejiang state-owned enterprises through two years of efforts and to be the top of the state-owned enterprise in Zhejiang enterprises by 3 or 5 years of hard work, at the end of the 13th Five-Year plan. (Summed up as "one master plan", "two phase goals", "three strong points", "four centers").

Business Intention:

Cooperation in the sector of foodstuffs and bulk commodity, and cereals.

Zhejiang Provincial Agricultural Development Group

Zhejiang Provincial Foodstuff Group

Founded in 1993, Zhejiang Provincial Agricultural Development Group Co., Ltd. (hereinafter referred to as "ADG"), is the only state-owned enterprise responsible for agricultural sector in Zhejiang province. It is a leading national-level enterprise in agriculture, National Top 500 in service sector, Provincial Top 100 in service sector, and ranks 7rd in terms of business scale nationwide. Its major business covers 3 sectors including storage, processing and operation of grain and oil material; cultivation, processing and distribution of agricultural and livestock products; as well as modern service industry involving integration of agricultural and tourism industry and agro-related financial service. By the end of 2016, it owns 82 wholly owned and holding enterprises with the staff of 2500. Since its establishment, it has maintained good momentum in development with its total assets of 16.343 billion CNY and business revenue 10.638 billion CNY.

Zhejiang Cereals, Oils & Foodstuffs I/E Co., Ltd

Zhejiang Cereals, Oils & Foodstuffs Import & Export Co., Ltd. (hereafter called ZJCOF) is a foreign trading enterprise of compound type, which is based on trade development and sustained with industrial investment, specialized mainly in the business of producing, marketing of agricultural products and its processed goods for import & export, it has also obtained series of honors such as national key leading enterprise for agricultural industrialization, and is subordinated to Zhejiang International Business Group Co., Ltd. ZJCOF has 60 years of

operating history and owns the management qualification for the business of import & export as well as the import of meat and chicken products. It extends the business scope covering: foreign trade, domestic trade, industrial manufacture and other fields, and has set up trade relations with more than 90 countries and regions in the world. Its production or business operations are in the items of cereals, oils & foodstuffs, feed, grease, meat products, textiles & garments, iron & steel, coal, light industrial products & arts and crafts, hardware & electric appliances, chemicals & health care products etc. ZJCOF focuses greatly on brand building. It owns many famous brands such as Pagoda Brand Shaoxing Rice Wine, Xihu Brand Boiled Bamboo Shoots, Dali Brand Ham, Dali Brand Series Foodstuffs, Dorure grape wines, ZFC Brand Garments etc. and enjoys good reputations at home and abroad. Of which, the Pagoda Brand has obtained several honorable titles like “China Famous Brand”, “Chinese Top Original Brand”, “China Well-Known Trademark”, “Zhejiang Top Export Brand”, “The Famous Brand In Zhejiang” etc, as well as Dali and ZFC Brand has awarded as “Zhejiang Top Export Brand”.

Business Intention:

Cooperation in the sector of foodstuffs and bulk commodity, and cereals.

Chint Group

Founded in 1984, Chint Group has developed to the leader of Chinese industrial electrical equipment and clean energy. Chint’s annual sales amount reaches to 50 billion RMB and it has over 30,000 employees. Chint’s businesses cover industrial chain of electrical equipment including generation, transmission, transformation, distribution, and utilization within power industry. Besides, businesses of Chint also range from rail transit, energy equipment manufacturing, energy storage material, energy Internet, financing platform and business incubation park, etc. Chint’s products have sold to more than 120 countries and regions, including Europe, Asia, Middle East, Africa, and etc.

Chint ranks one of the top 500 Chinese private enterprises in terms of the overall strength, and it has contributed the largest amount of tax in all kinds of manufacturing enterprises in Wenzhou for many years. The amount of low voltage apparatus sold by its subsidiary, Zhejiang Chint Electrics Co., Ltd, is the largest in China. It is also the first listed company with its main business in low voltage apparatus in SHASHR. Chint Solar (Zhejiang) Co., Ltd, one of Chint’s subsidiaries, has built hundreds of photovoltaic power stations over the world, and it is the largest photovoltaic power station operator of the domestic private enterprises.

Currently, Chint has set up sales, R&D centers and factories in many European countries, such as Germany, Spain and etc.

Business Intention:

Cooperation in the sector of smart electric and high-end equipment, clean energy and energy storage material, smart home and sensing technology.

FUTONG Group Co., Ltd.

FUTONG Group was founded by Mr. Wang Jianyi in 1987, with its headquarters located in Hangzhou, Zhejiang Province of China.

FUTONG currently has a total of 12,200 staff (including the overseas) and realized the turnover in 2016 as CNY 28 billion (about USD 4.07 billion).

FUTONG is dedicated in connecting the world with wires and cables with the more than 30 localized works in Hangzhou, Jiaxing (Jiashan), Zhoushan, Shenzhen, Hong Kong, Chengdu, Tianjin of China, Japan and Thailand.

The major business segments are:

Optical communication, including optical fiber preform, optical fiber, optical cables and optical accessories;

Electrical power transmission, including electrical power cables from the extra high-voltage to high-voltage and low-voltage cables, submarine power cable and optical cable, high-temperature superconducting (HTS) cables in trial.

The products and solutions have been wide used in China and the abroad, to connect the telecom networks, power transmission networks, automobiles, household appliances, mobile terminals and the homes, etc.

FUTONG has been exploring in the promotion of Industry 4.0 and the global development besides the existed investment in South-east Asia (Thailand), Japan, Europe (Luxembourg) and North America (Mexico), etc.

Business Intention:

Cooperation in communication, power transmission, smart manufacturing and battery technology and application as well, including of Research & Development, local made and logistics.

Wanxiang Group

Wanxiang Group was established by Lu Guanqiu on the bank of QianTang River in 1969, with 4,000 yuan initial funds. It has grown from a tiny agricultural machinery workshop to a modern multinational conglomerate with 40,000 employees. Wanxiang is the only auto parts manufacturer among the “120 Pilot Enterprises” designated by the cabinet and “520 Key Enterprises”, and also one of China’s 16 enterprises with international competitiveness potential for world famous brand.

Wanxiang specializes in auto parts manufacturing, and grows at an average annual speed of 25.89%. It owns the most of universal joint patents in the world, and also the largest universal joint production base. In China, Wanxiang has a 6 k m² manufacturing base, and has established long-lasting stable cooperation with FAW, DONGFENG, SAIC and GAC, with over 65% domestic market share on major product. Out of China, Wanxiang owns nearly 30 subsidiaries, over 40 factories and 20,000 employees in more than 10 countries, e.g. US, UK and Germany, and cooperates with several major auto makers in the world, such as GM, VW, Ford and FCA. Wanxiang’s major product occupies 12% of the total market in the world. Currently, one out of each two vehicles made in US has Wanxiang’s parts installed on it.

In 1999, Wanxiang started to invest in the clean energy field, and since then, has made enormous efforts in developing battery, electric vehicle, natural gas power plant and wind farm. During recent years, Wanxiang has cooperated with several US clean energy companies possessing advanced technology, and has acquired the renowned Li-ion battery manufacturer A123 Systems and founded Karma Automotive. Wanxiang has also formed a joint venture with SAIC to make electric bus. Today, Wanxiang is planning to invest 200 billion yuan in the next 10 years to build a town covering 10 km² area, called “Wanxiang Innovative Fusion Town”, which will develop new energy industry: auto parts, battery, electric bus and car. Wanxiang’s vision is to grow into an international high-tech clean energy company.

Wanxiang America Corporation has investment/operation in 26 U.S. states, mainly involving auto parts, clean energy, new technology investment, real estate, etc., and 18,000 employees. Has 27 auto parts factories in the United States, Currently, one out of each two vehicles made in North America using Wanxiang’s parts.

Business Intention:

Auto parts, clean energy, new technologies (bio-medical software, energy storage, autonomous driving, connected cars, etc.)

Xizi United Holding Corporation

Headquartered in Hangzhou, Zhejiang province, XIZI UHC is a large enterprise group that spans across multiple industries, with manufacturing as the core. The businesses include elevator and elevator components, boiler, aerospace, parking system, crane, steel structure, real estate, commerce, finance agriculture and investment. In 2016, XIZI UHC is listed as one of the Top 500 Chinese Enterprises. The sales revenue reaches 25.6 billion and the number of employees is close to 10 thousand.

Valuing cooperation and following the strategy of stressing research and development, manufacturing, and service, XIZI UHC has achieved four No.1s in respective Chinese markets for escalators, elevator components, parking systems and waste heat boilers.

XIZI UHC builds up several independent technology research and development centers to support the research and development of core technologies and the implementation of innovative practices in energy conservation and emission reduction. They have successfully developed high efficient permanent magnetic synchronized gearless elevator motor, Obtain qualifications for manufacturing of key aircraft parts and build the foundation for expansion of aviation business, led the standard making and application of waste heat boiler technologies in China, and applied energy saving technologies in XIZI UHC Building.

In 2007, XIZI UHC released the first corporate social responsibility report among all private Chinese enterprises, which put forward five major responsibilities, i.e. sustainable development, credibility and management, health and safety, public welfare and charity, and environment protection, and called for all employees to make contribution for a strong nation, a harmonious society and a healthy company.

For the future, XIZI UHC will keep its credibility, creativity and enterprising spirit, gather all resources and strength, and focus on innovation of key technologies and strategy for industry

development. It will strive to build itself into a long-lasting company, and to promote social development.

Zhejiang Xizi Aviation provides high quality products and services for Airbus UK, Bombardier Canada, and Stelia France, etc. Hangzhou Boiler Group cooperates with international well-know companies such as Nooter/Eriksen Inc., General Electric(GE) in US, ALSTOM in France and Kawasaki in Japan, and increasingly improves the competitiveness in the overseas market.

Business Intention:

Cooperation in the sector of manufacturing.

Zhejiang Hisun Pharmaceutical Co., Ltd.

Hisun Pharmaceutical (Stock code: 600267) has been founded in 1956. The headquarter is located in southeastern China – Taizhou City, Zhejiang Province. We are certified as China’s “innovation oriented enterprises”, received the National Labor Awards, been named as the national technological innovation model enterprises, listed among the national pharmaceutical industry top hundred enterprises and part of the China Fortune 500 Companies. "HISUN" is recognized as China's well-known trademarks.

As one of most competitive pharmaceutical publicly shared companies, Hisun devotes to the integration of R&D and production, providing high quality products and services for customers around world. Hisun has rigorously cultured entrepreneurial spirit and build excellent R&D teams, set up a brilliant innovation platform and efficient production. With the idea of “Healthcare in China” pushing us, we are promoting Hisun’s development, striving to realize the Chinese Dream and global public’s health and longevity.

Hisun is promoting global strategic partnerships, with over 100 products having entered more than 70 countries and regions, Hisun already has over 200 international customers and set-up a sales entity in the United States. In 2012 Hisun formed a Joint-Venture with Pfizer in the field of branded generics; the Hisun-Pfizer Pharmaceutical Co., Ltd. Hisun also cooperates with the main 10 global pharmaceutical companies such as Merck, Lilly, Sanofi in business, projects, technology, and strategy.

Business Intention:

After many years as a reliable partner and supplier of API to our global pharmaceutical customers, Hisun has successfully registered products in both the American and European markets. Currently Hisun is looking to expand its footprint in these markets in the field of finished dosage forms such as solid oral dosage, inhalables and injectables. We are looking for CRO cooperation, while we are able to supply CMO services. In the field of Biologics and ADC, Hisun is looking for licensing partnerships.

Hangzhou Changjiang Automobile Co., Ltd.

The predecessor of Hangzhou Changjiang Automobile Co., Ltd. was Hangzhou Changjiang Coach Co., Ltd. which was established in 1954. It was among the first batch of designated coach producing enterprises of the Ministry of Construction and has accumulated more than 30 years of expertise in coach production. It is also one of the few specialized trolleybus manufacturers in China.

Changjiang is based in Yuhang Economic and Technological Development Zone, Hangzhou, Zhejiang, the company covers an area of more than 1,200 acres, completed in two phases: a total investment of 2.5 billion yuan, according to the international industry standard 4.0 design, built stamping, Equipment, assembly, three electricity and other five advanced production facilities, with an annual production capacity of 100,000. Hangzhou plant is currently one of the largest and most automated level of pure electric vehicle production base which has been put into operation in the country, known as China's automobile "industrial 4.0" model project. Changjiang has been set up a joint venture with Smith in the US, which named Chanje.

Business Intention:

Cooperation in new energy and electric vehicles, such as bus, mimi bus, shuttle bus, logistics truck , SUV and so on.

Zotye Auto

Zotye Auto, headquartered in Zhejiang Yongkang, is a private enterprise with automotive complete vehicle and key auto parts as its core business. It owns two independent brands, namely Zotye Auto and Jiangnan Auto. Zotye layouts complete vehicle production bases in Zhejiang province (Yongkang, Hangzhou), Hunan province (Changsha, Xiangtan), Jiangsu province (Jintan) and Shandong province (Linyi) currently. Construction of Zotye automobile intelligent factory is combined with "made in China 2025" and "European industry 4.0" , the level of process equipment is in the leading position in the industry, the new factory production line automation rate is more than 80%. Zotye automobile products cover Sedan, SUV, MPV, new energy vehicles and other market segments, with marketing network throughout the large and medium-sized cities as well as markets in the third-tier and fourth-tier cities in China, and the products are exported to Algeria, Chile, Russia and other countries and regions. Annual sales in 2016 exceeded 300 thousand units, with year-on-year growth of 50%

Zotye Auto has established four R&D centers in Hangzhou, Chongqing, Yokohama (Japan) and Turin (Italy), and set up Academician expert workstation and postdoctoral research workstation in China, it has created a nearly 2000 professional R&D team, which has the design and development capabilities in two fields'. i.e. traditional automobile and new energy automobile, engine, transmission, electric motor, electronic control and other core components. Zotye Auto adhere to the road of independent innovation, through the accumulation of years of research and development has formed A, B, L three technology platforms, and reached the international advanced level in terms of modelling, mold, CAE, test & trial manufacture, NVH, inspection etc. In 2016, Zotye New Energy sales exceeded 37.3 thousand, an increase of 51.8%, for many years ranked China's new energy automotive sales forefront, 1~5 months of this year Zotye New Energy continued to sell, an increase of up to 74.3%.

Business Intention:

Cooperation in the field of automobile

Zhejiang New Gonow Holding Group Co., Ltd

Zhejiang New Gonow Holding Group Co.,Ltd is located in Tongxiang City, the permanent site of World Internet Conference. It is 110 kilometers away from Shanghai in the east, 80 kilometers away from Suzhou in the north, 60 kilometers away from Hangzhou in the west, which is in the golden triangle with obvious advantages for transportation. The group has three selector including New Energy Vehicle Manufacturing, Recreational Vehicle Manufacturing, Financial Investment as well, and has founded three manufacturing bases in Tongxiang City/Taizhou City/Melbourne City, two Research Centers, one New Energy Vehicle Operating Company and one Financial Lease Company in Shanghai City.

The main business includes New Energy Logistics Vehicle/New Energy Vehicle core components (Battery/ Electronic Control System/ Electric Motor) and Research/Manufacturing/Marketing/After-Sales Services of Recreational Vehicle as well as the operating lease/financial lease of New Energy Logistics Vehicle and Recreational Vehicle.

Business Intention:

Cooperation in the sector of New Energy Logistics Vehicle/New Energy Vehicle and its core components (Battery/ Electronic Control System/ Electric Motor) and body Materials as well as Recreational Vehicle and its core components / marketing / technology and body materials.

Zhejiang Asia-Pacific Mechanical and Electronic Co., Ltd

Founded in 1979, Zhejiang Asia-pacific Mechanical & Electronic Co., Ltd is a normalized listed joint-stock enterprise, which is the national key high-tech enterprise with independent innovation that dedicated to the development, production and sale of automotive braking system. It is currently a large-scale professional auto parts supplier of the full set of the R&D automotive braking system.

APG's leading product is for China Automotive Brake Systems brand. Its registered trademark "Xianghu" is China famous trademark, and "APG" is Zhejiang famous brand. APG's output and scale are among the best in the domestic counterparts. In 2016y, company's total revenue is 400,000,000 RMB.(3 Billions) annually.

APG's auto brake system is China famous brand products. The main customers are famous automobile enterprise at home and abroad, including but not limit. VW, GM China. APG self export to North America, Europe and Australia, and so on.

APG owns complete quality guarantee system and capacity with advanced production and test equipments.

Since founded, APG stick to the development principle of independent innovation and technical progress, and requires the honors of "China Auto Parts Top 100 Enterprises"

Business Intention:

Cooperation in the sector of transport infrastructure such as road, bridge, tunnel, port, waterway, navigation lock, airport, municipal projects, railway, urban rail transit, underground project and the landscaping projects as well.

Zhejiang Yinlun Machinery Co., Ltd

Zhejiang Yinlun Machinery Co., Ltd is the leading enterprise in China's industry of automobile radiators. Its leading products oil coolers and intercoolers are China's top brand products whose production sales volume has ranked the first in the same industry in China for ten consecutive years. "Yinlun" is famous trademark of China. The company is a standard leading manufacture unit of China's engine radiator industry, state-level high-tech enterprises, national export-oriented enterprise of auto parts, as well as one of the top 100 excellent auto parts suppliers. On April 18, 2007, the company was successfully listed on the Shenzhen Stock Exchange.

After more than 30 years of struggle and innovation, the capital scale of Yinlun has reached RMB 3 billion. Its heat exchanger products have over 3,000 varieties and specifications of six series, i.e. oil cooler, intercooler, radiator, cooling module assembly, exhaust gas recirculation cooler, and aluminum die castings whose annual sales volume exceeds 10 million pieces. The domestic market shares of its leading products oil coolers and intercoolers are respectively 45% and 35%. The products of the company have developed from individual part or component to module assembly and system, from intercool that conforms to Euro I and II emission standards to EGR system and SCR system that conform to Euro IV and Euro V emission standards.

The company is the strategic supplier of Caterpillar, global purchasing board member, as well as the heat exchanger strategic partners of Beiqi Foton, Yuchai, Weichai, CNHTC, Dongfeng Liuqi, and DFCV.

As customers' requirements become higher and higher and environmental protection, energy saving and new energy technologies develop continuously, the company has set about the research and development of relevant technology and put forward the strategy of "four internationalization", i.e. internationalization of products, internationalization of factory, internationalization of talent, and internationalization of management.

Business Intention:

Seeking potential partners related to automotive and engineering machinery heat exchangers.

Hangzhou Henghua Group Co., Ltd

Henghua Group is a diversified private enterprise of textile and garment import & export, sporting industry, international freight forwarding agent and investment management together. The company mainly operates in American and European brand garment trading. After more than twenty years of accumulation, the company has been a set of perfect and high-quality series of design, develop, product and sales system. Most of the products are sold in

department stores throughout the America and Italy, England, France, Canada, Japan etc. HENGHUA GROUP provides business for hundreds of companies in Zhejiang and Jiangsu Province and enjoys a high reputation in clothing industry. China University Basketball Association (CUBA) has become the second largest basketball games in the country, which founded and popularized by our group.

Henghua Group obtains these honorable titles such as “Nationwide foreign investment double excellent enterprise”, “Civilization enterprise”, “Hangzhou advanced Private enterprise”, “Enterprise of abiding by strictly contract and being trust worthy”, “Key enterprise” and “Youth Civilization of City and Provincial level” by all levels of government for several years.

Business Intention:

Cooperation in textile and garment industry, sport industry, international freight transport; big data analysis, investment and cooperation of emerging industry.

Beingmate Group Co., Ltd

Beingmate Group CO., Ltd was founded in 1992, is headquartered in Hangzhou, is the infant child industry pioneer and leader in China and one of the largest enterprises. Group's subsidiary corporation Beingmate Baby & Child Food Co., Ltd. (002570) in April 2011, listed in shenzhen stock exchange, the highest market value of about 27 billion yuan, specializes in the infant Child Food business, annual revenue of more than 8 billion yuan. The formula milk powder market share ranks third, domestic brands ranked first, is recognized the infant child food leading brand in China.

At present, the company has six modern industrial base and logistics center at international level which has Over 30 billion years of production capacity, 30 branches all over the country, and more than thousand "BEINGMATE" brand authorized store, more than 80000 retail outlets and channel covering the whole of China. Company has core employees nearly 7000 people, also has a nearly 20000 maternal and child advisory services team.

Business Intention:

Cooperation in the industry of infant children

Hang Zhou JCEX International Logistics Co., Ltd

Hangzhou JCEX International Logistics Co., Ltd, was founded in 2000, which is a cross-border logistics enterprise Professional engaged in international express, International freight forwarder, Cross-border customs clearance, Cross border consolidation, and Cross-border bonded. There are more than 30 branches and many overseas warehouses in the world, business covers more than 200 countries and regions worldwide, it is a national high-tech enterprise with full license of international logistics.

JCEX closely follow the pace of the market, and constantly explore and develop, in 2017, on the basis of the original, we will increase our investment in domestic customs clearance ports

and overseas service stations, fully open the "12+12" strategic layout, namely: domestic ports increased to 12, foreign sites increased to 12, respectively: China, Hongkong, China, Taiwan, the United States, Britain, Japan, India, South Africa, Malaysia, Australia, Holland, Czech, Dubai, South Korea.

JCEX has always adhered to the mission of "creating value together and sharing happiness", committed to providing customers with the "most economical, safe, most efficient, most worry free" one-stop service. Determined to become world-renowned international business platform import and export logistics service providers.

Business Intention:

Shopping platform, International Express Service, International freight forwarder, Cross-border customs clearance, Cross border consolidation, and Cross border bonded cross-border logistics cooperation.

Chilwee Group

Chaowei Power Co. Ltd (hereinafter referred to as "Chaowei") founded in 1998, is the leading company in its industry who engaged in researching & developing, manufacturing and sales of new energy motive power batteries and energy storage solutions. Chaowei devotes itself to be a great company in the new energy industry in the world. Chaowei was listed on the main Board of the Stock Exchange of Hong Kong in July 2010, and is now one of the 500 largest enterprises in China and ranked No.186, as well as the No.1 in Chinese battery industry. Chaowei has 53 subsidiaries in the world, the number of staff is over 22000 up to date.

Chaowei adheres to the technology-leading strategy, focus on the High-tech field of new energy vehicles, high-end equipment, new materials, energy saving and environmental protection. Chaowei have been paid a lot of attention on building of scientific research platform and an efficient scientific and technological talents group. Chilwee has established National Enterprise Technology Center, China National Accreditation Lab, National Environment Protection Engineering Technology Research Center, and Provincial High & New Technology Development Center, and Chaowei also cooperates with Akkumulatorenfabrik Moll GmbH + Co. KG to set up Chaowei's oversea R&D institution in Germany.

The group has undertaken more than 80 projects of the major national and provincial science and technology, and possesses 1356 patents, including 270 invention patents. Chaowei have been awarded as "National Patent Excellent Medal", Provincial science and technology award, China Environmental Award, and China industrial award. Chaowei's significant achievements recent years include independently researched and developed battery non-cadmium container formation technology which is in the leading position in the industry in China, as well as the researching and development of high performance graphene batteries, in 2016 Chaowei researched and developed China's first new energy logistic vehicle which provided a new solution for the logistic area.

In order to achieve sustainable development, Chaowei continuously research and develop and insist on scientific and technological innovation, and by virtue of high quality and advanced service Chaowei gained the trust and recognition on the global scale.

Business Intention:

Lithium Battery (material, manufacture, safety, ingredient)

New Energy generation technology, energy storage, flow battery, fuel cell

Micro-grids

Zhejiang Topsun Holding Group

(To be updated)

Betta Pharmaceuticals Co., Ltd

Betta Pharmaceuticals Co., Ltd. was founded by a group of overseas returnees and is mainly developing innovative therapeutics, including R&D, manufacturing and marketing. Since founded in 2003, Betta is focusing on developing innovative drugs in the oncology, diabetes and cardiovascular fields. Currently, Betta has more than 900 employees, including 20 Ph.D.s returned from overseas. On Nov. 7, 2016, Betta was listed at the Shenzhen Stock Exchange. The company is headquartered in Hangzhou, housing a GMP-certified manufacturing facility, while set up a R&D site in Beijing, with 200 R&D team members. Betta also has a 400-member marketing and sales team throughout China.

After 8-year development, Betta has successfully marketed a oncology innovative drug – icotinib hydrochloride (Conmana®), which was approved by the China Food and Drug Administration (CFDA) in 2011. In Nov, 2014, icotinib was approved by the CFDA as the first-line treatment for the non-small cell lung cancer patients. In 2015, the sale of icotinib has surpassed that of its competitors developed by multi-national pharmaceutical companies in China; in 2016, icotinib has crossed the 1 billion RMB sale milestones.

In 2013, Betta set up a joint venture with Amgen, to commercialize Amgen’s Vectibix in China. In 2014, Betta invested the U.S.-based biotech Xcovery, to co-develop its next-generation lung cancer targeted therapeutics – X396. In 2017, Betta spent 480 million RMB to acquire Anew Pharma and has set up collaborations with a few biotechs such as Beijing Mabworks, Hangzhou Repugene and Beijing Biostar Technologies.

Business Intention:

In search of innovative drug program in the oncology, diabetes and cardiovascular disease areas that are open for Chinese partnerships to enter the Chinese market

China Jushi Co., Ltd

China Jushi Co., Ltd (hereafter referred to as “China Jushi” or “the Company”) was established on April 16, 1999, its major business is manufacturing and sales of fiberglass and fiberglass products. China Jushi is one of the largest new material manufacturers who entered into capital market relatively early.

The company is the core fiberglass manufacturer controlled by China National Building Material

Company Ltd, a global fortune 500. China Jushi primarily engages in manufacturing and sales of fiberglass and fiberglass products in over 8 major product categories and over 1,000 specifications.

With registered capital of over 40 million US dollars and 9000 employees, China Jushi has built 3 domestic manufacturing plant and oversea 14 plants and trading companies. The products of Jushi are now popularized in the worldwide and Jushi has achieved long term strategic cooperation with customers from more than 80 countries, harvesting annual revenue of 1 billion US dollars in 2016.

Jushi USA Fiberglass Co., Ltd, a trading company located in LA. China Jushi USA Corporation, which intends to invest 300 million USD to establish a fiberglass production line with annual capacity of more than 80,000 tons, the company was already registered and the project was officially kicked off.

The corporation has Jushi Italy, Jushi France and Jushi Spain 3 trading companies in Europe, mainly at Fiberglass products sales business.

Business Intention:

Exploration of the market, Communication for the industry information, and potential cooperation opportunities.

HEDA Investment Limited

HEDA Ventures is an early stage venture capital firm focused on accelerating disruptive innovations and trends in enterprise sectors. We are a US dollar fund and currently managing over \$150 million in assets. We focus on innovative high-tech industries showing fast growth rates, including Biotech and frontier technologies. We are committed to helping entrepreneurs and startups build world-changing businesses, with the potential to create new market opportunities and change the world.

Business Intention:

Biotech, telecom media and technology

Zhejiang Jinxi Real Estate Development Co., Ltd

Zhejiang Jinxi Real Estate Development Co., Ltd. was founded on May 30, 2000. In July 2009, it obtained the property development 2nd class of qualification. Currently, there are 33 employees. The company-registered capital was 50 million Yuan. The business scope includes property development and sale, investment and export service.

Zhejiang Jinxi Real Estate Development Co., Ltd. is based on the good faith, stressed the quality, service-oriented and customer first. Under ceaseless efforts, it has a great business reputation among customers. The company has been exempted from inspection enterprise consecutively for four years. Meanwhile, it is evaluated by the Quzhou Industrial and Commercial Administration Bureau as "Trustworthy Unit", and bank credit "the AA level"

enterprise, the consumer credit-worthy organization. It is also the Zhejiang industrial and commercial enterprise credit A-class and AA-class administration for Kaihua County Country Local Taxation Bureau.

The projects that the company developed include: Project one: Kaihua County chief high-grade community "Yulong home", In 2012, it was chosen as the first "Municipal civilized community"; Project two: "Jinxi Lake" villa residential district. In 2016, it was chosen as the "Municipal civilized community" once more. Project three: The company achieved a great success in investment of the animation and Internet enterprise. In 2007, the company invested domestic famous animation brand "Rainbow Cat Blue Rabbit ". In 2008, the company invested another domestic renowned cartoon brand "Pleasant Goat and Big Wolf", which made a great success. Later in 2010, we invested "Shendong culture co., Ltd", starting the development of the medical animation. Furthermore, in 2011, we invested the outstanding internet company in Mobile Internet B2B market - Fashare, which has completed E rounds financing by carrying an estimated value of billion dollars. In 2012, another invested mobile game "Platinum island" had been completed in public market for shares.

Business Intention:

We hope that we could cooperate with the local enterprises in Indiana, and jointly invest the "Sino-U.S. Friendship Center" in order to let them know China better.

ZJ FUTURE

Zhejiang Innovation Center (ZJ Future), was established and supported primarily by Zhejiang Hangzhou Future Sci-Tech City and Zhejiang Provincial government, is an international venture and innovative-oriented organization, and it is designed to implement the national talent strategy profoundly, boost the achievement of sustainable development in science, technology, and innovation, and accelerate the economic transformation. Our mission is to expand the China-US commercial relationship to the benefit of the enterprises of China and the United States.

ZJ Future has made notable advances as an open-minded platform for technology innovation, cross-border investments, education, training and international operating services. ZJ Future commits to promote and accelerate the applications and implementations of the innovative and cutting-edge technologies bilaterally.

ZJ Future has provided unmatched information, advisory and program services to its membership, potential investors, researchers, and enterprises. ZJ Future plays a significant role in fast and efficient dialogue and interaction between the industries of China and the United States. Based on regular communication with the extraordinary enterprises and skilled specialists, ZJ Future pursues the innovation-oriented ideas in multiple areas to strengthen the connection of the enterprises of China and the United States.

Alibaba Group

Alibaba group was founded in 1999, successfully operating a number of leading online and

mobile platforms. Main businesses cover e-commerce, Internet banking, intelligent logistics, big data and cloud computing, cross-border trade and so on. The group which was listed on the NYSE in September 19, 2014, currently has a market capitalization of around \$200 billion, is currently taking a solid step towards global development. The group's three main strategies are: globalization, rural development, big data and cloud computing. The Alibaba Group, which has around 50 thousand employees, is the world's largest mobile economic entity, and Alibaba has a rich industrial presence outside its trading volume. Over the past few months, more than 50 Tmall stores have intent of launching IPO, internationalization, and the emergence of rural enrichment under the leadership with the help of village partners. Alibaba group's business is not limited to electricity providers, but also includes cloud computing, mobile Internet and many other businesses, as well as more investment in future business areas. Cloud computing, Internet infrastructure services to maintain rapid growth, cloud computing paid more than 500 thousand users. After the Amazon AWS and Microsoft Azure, Ali cloud has become the world's third cloud computing service providers.